

Curriculum Vitae

Name: Calum Gillhespy
Position: Managing Director
Company: Gray's Chartered Surveyors
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Calum is a chartered surveyor with over 10 years experience of property management for private and institutional clients. Currently running a business managing a mixed portfolio worth in excess of £115m, Calum works with a diverse range of property types and continues to fulfil a hands on role.

Calum operates on the basis that a service will be delivered in a direct yet approachable manner to a client. In his role as a mediator, Calum brings this attitude and his diverse experience to the mediation arena. This, coupled with a career involved in negotiations of varying forms, should help the parties to address the issues which are preventing them from reaching a settlement.

Qualifications: BSc (hons) Rural Enterprise and Land Management (1996)
Member of the Royal Institution of Chartered Surveyors (1997)
RICS Accredited Mediator (First cohort: 2008)

Experience:

January 2005 Grays Chartered Surveyors
– date Managing Director

Accredited by the RICS as a Mediator in August 2008 and one of the first cohort of 17 Mediators trained by them. Trained in a model of mediation suitable for estate and trust re-organisations as well as property, business and workplace disputes.

Running Grays since it began trading in 2005, during which time it has trebled the size of its workforce and opened new offices in Richmond and Durham.

Providing management advice to mainly private and trustee clients in respect of rural, residential and commercial property.

A specialist in the renewables field, acting for landowners across the country in their negotiations with wind farm developers and overseeing subsequent construction work.

Undertaking valuations of rural estates for taxation and strategic purposes covering all property types and specialising in the production of development appraisals for diversification and other investment schemes.

Representing Dioceses in Northern England in the finding of alternative uses for their redundant churches which involves liaison with the planners, conservation officers, English Heritage and Church of England specialists before then marketing the properties for sale having advised on the most appropriate strategy for this.

**June 1998 –
December 2004**

Smiths Gore, Darlington
Land Agent and Associate

Providing advice to predominantly institutional clients on the management of their portfolios. Acting on behalf of the Coal Authority in the sale of a substantial and mixed property portfolio, overseeing the aftercare of a number of opencast coal sites, undertaking clawback and restrictive covenant negotiations and acquiring minewater treatment sites.

Acting for the Environment Agency acquiring rights for flood alleviation schemes and dealing with compensation claims arising as a consequence of their works.

Representation of Transco and other utility companies in the negotiation of their rights to lay pipelines and cables, preparation of the schedules of condition, compulsory purchase paperwork and liaison with their in hand staff at a local and national level.

Pre-June 1998

Smiths Gore, Peterborough and Lichfield
Trainee and Qualified Land Agent

Representing mainly institutional clients in the management of their agricultural and residential portfolios, dealing with the sale of property, its refurbishment and letting. Liaison with clients and reporting directly to the Partner in charge of the office and an Associate.